



[www.AtlasCommercialCapital.com](http://www.AtlasCommercialCapital.com)

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## White Paper – Atlas Background, Benefits, and Platform

**Atlas Commercial Capital is a Licensed Real Estate Brokerage Company** headquartered in New York City with regional offices in San Diego, California, and Raleigh, North Carolina. Atlas's roots go back to 1995, and **today the company specializes in the financing and sales of investment properties nationwide.**

Atlas was co-founded by **Kevin Meehan, Sr.**, who started in the real estate business as a commercial broker in 1983. In 1990, he became a Sr. VP for Texas-based Pension Advisor operating their commercial real estate department in Boston. In 1992, he became a NYC mortgage manager for one of New York States' largest savings banks. Afterward, he returned to brokerage and co-founded what is now Atlas Commercial Capital. Over the years and under his direct supervision, Kevin has affected several thousand closings. Personally, Kevin has closed over seven hundred transactions ranging from single-family homes to major commercial properties.

***What makes Atlas different and stand out is simple.*** Since its inception, Atlas has focused on building lasting relationships rather than volume. This starts with listening, learning about our client's objectives, and understanding all the details. Atlas then performs a complete underwriting analysis and utilizes our proprietary data points, which can ascertain a property's value, loan outcome, and future potential. We then communicate our analysis to our client. While keeping all pertinent data confidential, Atlas prescreens our lenders and investors to ensure a proper fit. Atlas also collaborates with our client's title, legal, and other participants to ensure closings go smoothly. Our efforts go beyond anyone else. ***We take our business seriously, which results in a 99% success rate and a high repeat business ratio.***

The following summarizes Atlas Commercial Capital's closings by property type:

- A. Apartments including market rate, subsidized, luxury, senior (55+, 62+, and healthcare-related), build-to-rent, condominiums, 1-4 family, townhomes, SFR portfolios, mobile/manufactured home developments and mixed-use properties.
- B. Retail, including single tenant, food/drug anchored, and neighborhood shopping centers
- C. Commercial, including office, warehouse, hotels, owner-occupied assets, and self-storage

The following summarizes Atlas Commercial Capital's closings by transaction type:

1. Acquisition and Refinance Loans, including Fixed Rate, Floating Rate, short-term, long-term, and cash-out
2. Property Sales in an exclusive agency capacity
3. Construction loans with and without takeout
4. Other: Bridge Loans, Mezzanine, Seconds, Joint-venture, Sales, Equity Raises, and Participating Debt

Transactions have been completed in over twenty-seven states and have ranged from under \$1 million to over \$70 million. For more information and to see a partial list of closed transactions, visit [AtlasCommercialCapital.com](http://AtlasCommercialCapital.com).

***Atlas also has strong partner-style relations with hundreds of our nation's most reliable lenders and investors.***

They include Banks, Insurance Companies, Pension Funds, Credit Unions, Mortgage REITs, CMBS, Fannie, Freddie, HUD, SBA, and non-institutional balance-sheet lenders and investors. On the sale side, Atlas maintains a buyer database with over a thousand investors seeking all asset types and sizes. These investors consist of institutional, corporate, public, and individual investors. Atlas started building this extensive network over twenty-five years ago to facilitate closing our clients' transactions quickly and competitively.

***In conclusion, the Atlas Team is experienced, professional, trusted, educated, knowledgeable, and well-positioned to handle real estate transactions of every type and size. As a result, real estate investors achieve better results with Atlas than going direct or with anyone else. Contact us today!***

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